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AZALEA AND CAMELLIA WHOLESALE PRICE LIST

1946 - 47



Flowerwood Nursery

CEDAR POINT ROAD
Route 1, Box 130
MOBILE, ALABAMA
Telephone 2-6372



Statement

Gregory L. Smith, owner and manager of the Flowerwood Nursery, returned about the first of November, after serving three and a half years in the Navy. Sidney Meadows, a graduate horticulturist, came to us on January 1st after being discharged from the Navy as a lieutenant in charge of a subchaser in the Pacific. John Moreland, a physicist who has decided to become a nurseryman, joined us on being discharged as a lieutenant in the Army. These young men, together with Harold Lyons, who has been with us a number of years, will be in charge of the Flowerwood Nursery. Our organization is the best we have ever had.

We have been very busy making improvements we were unable to accomplish during the war. With efficient dirt-moving machinery we have moved thousands of yards of top soil into our lath-house beds. Practically all of the space in our lath-houses is now filled with fine healthy plants of the best varieties. We have acquired the finest spray truck and equipment made and are using it to keep our plants free from diseases and insects of all kinds. We have never had such healthy looking azaleas and camellias.

We are doing our best to make this our most successful rooting season. We have over a half million azalea cuttings rooted in sand and by next Spring hope to offer the finest azalea liners we have ever grown. We have more cuttings of finer varieties of camellias than we have ever had and hope to root a large number of them, but the liners from such cuttings will not be ready until the Fall of 1947.

While grafting operations in this territory were not generally successful this year, it now looks like we are going to have over six thousand fine grafts, including many of the best varieties, such as Audusson Special, Admiral Nimitz, White Giant, Rasen Zome, Lindsey Neil, Tea Garden Donkelaari, Rosea Superba Variegated, September Morn, Eugene Lizze, White Empress, Nagasaki Special, Elizabeth Boardman, Swan, Black Dragon and many others.

Our large specimen field plants have the best color and are in a healthier growing condition than ever before. This is the result of the constant attention they are receiving.

We have started a branch nursery at Loxley in Baldwin County, Alabama, and have the lumber to build about ten acres of lath-houses. During the winter, we planted about twenty acres of fine Baldwin County land with camellias. We are not going to spare expense or trouble until we are in a position where we can fill all of the orders that we get and furnish the best plants obtainable. Camellias and azaleas are slow growing plants, so it will take some time to achieve our aims, but we are well on the way.

We are not sending out a catalogue this year because we are devoting all of our time to getting our nursery in top shape.

We hope that you will have a chance to come by and see the improvements we have made.

We sincerely appreciate your business in the past and especially your patience during the war when we were unable to render proper service.

TERMS AND CONDITIONS OF SALE

DISCOUNTS: A substantial discount will be given on carload orders or plants picked up by truck at our nursery which we do not have to pack.

TERMS: Cash with order.

C.O.D. orders will be considered only when a deposit of 25% is sent with order.

All plants selected or marked by customers in advance of the growing season will be regraded and priced according to size when delivered.

SHIPPING: Please state whether you want shipment by Express, Motor Freight or Railway Freight. We are not in a position to make any Parcel Post shipments. If no preference is given we will use our best judgment as to method of shipment.

SIZE OF ORDER: Due to the present cost of packing we will not be able to accept any orders for shipment for less than \$10.00.

GRAFTS

We are not listing definite sizes of grafts because of the great variance in the age of understock. Some of our rare varieties are grafted on understock as old as 12 to 15 years, and we have some grafted on stock as small as four years. We do not think it is fair to price the plants according to the height because grafts on large understock will, in a plants, few years, make large handsome while grafts on smaller stock of same height will make much slower growth in the future. We have a number of new and rare varieties which we will list in the future, but we do not have sufficient numbers to offer this year. We can supply a limited amount in the varieties listed below, the prices ranging from \$5.00 to \$30.00, depending upon the variety, size of the understock and age of the graft. Some of these plants have been grafted four years, and are handsome bushes full of buds. We much prefer to sell the plants after personal inspection.

The following is a list of our 1946, 1-year grafts. These have already taken and are now growing well but we do not know what sizes they will be when they are ready for delivery. As many of these grafts are known varieties we will only undertake to describe those that are different.

Admiral Nimitz Amazing Arajishi Audusson Red Audusson Special Audusson Variegated Black Dragon Blush Hibiscus White Hibiscus Captain Martin's Favorite Catherine Cathcart Cup of Beauty White Daikagura Dr. Shepherd Donkelaari Teagarden Duchess of Sutherland Eleanor Haygood Elizabeth Boardman Emperor of Russia Eugene Lizze Florence Stratton

Glen 40 Guardino Schmitz Ill Cygno Lady Mary Cromartie La Reine Variegated Lindsey Neil Lotus Madame Chiang Kai-shek Margaret F. Higdon Marion Mitchell Mrs. Charles Cobb Nagasaki Special Otome Shibori Princess Nagaski Rasen Zome Rev. J. Bennett Rose Dawn Rosea Superba Variegated Saifu St. Andre

September Morn Smiling Beauty Suibijin Sukuya Swan Victory White White Crane White Empress White Giant White Queen Yezo Nishiki

Admiral Nimitz (Kishu Tsukasa). This in our opinion is one of the finest of the imported Japanese varieties. We have given it the name of Admiral Nimitz because of the difficulty of pronouncing the Japanese name and we believe Admiral Nimitz is entitled to have the best Japanese variety named after him. The leaves resemble Laurel Leaf and yet are distinctly different. They are light green and pointed and are heavily veined. The same can be said of the flowers. While they resemble the Laurel Leaf, in our opinion they are superior. They bloom well in the open, averaging larger than the Laurel Leaf out doors and the petals have a tendency to stand up and curve inward. It is a very beautiful shade of pink with about two-thirds of the flowers variegated. Sometimes the variegation consists of some white and some different shades of pink. The flowers have always attracted a great deal of attention wherever we have exhibited them Camellia shows. The plants are healthy strong growers.

Amazing. This is a McIlhenny variety. It blooms rather late, is perfection form and has very dark purplish flowers. The name well suits it. It attracts a great deal of attention because it is unusual.

Adolph Audusson but the flowers on the Mother bush are, in our opinion, the finest of all Camellias. These flowers attract more attention at Flower Shows than any other flowers we have ever exhibited. It is a wonderful bloomer and a fine grower. So far we have not been able to fill but a small portion of the orders we have received for this variety but this year we expect to have quite a number of nice plants. We suggest that you place your order early if you want one of these.

Black Dragon. This is the English translation of a Japanese name of this variety which we imported from Japan before the war. It

is an outstanding Camellia. Flowers are very large and very dark red and resemble in color Mrs. Charles Cobb and in form the Victor Emmanuel. The edges of the petals are crimped and are of a much deeper shade than the balance of the flower. The few flowers that we have exhibited have attracted a great deal of attention.

White Daikagura. We imported this variety from Japan under this name but in our opinion it is incorrect. It does not bloom early and has no resemblance to regular Daikagura. The leaves are round, heavy and deep green. The flowers somewhat resemble Alba Superba but are superior. We have not observed it long enough to know its characteristics.

Nagasaki Special. This is a Nagasaki with unusually beautiful flowers and in our opinion is far more beautiful than the regular Nagasaki. The distinctive feature about the coloring of this flower is the beautiful marbling of the petals and petaloids.

Rasen Zome. This is a beautiful Camellia which we imported from Japan before the war. The leaves are dark green, heavily veined and frequently variegated. The flowers are a very beautiful unusual light pink resembling in form and size the Eugene Lizze. Both the flowers and foliage are beautiful. We think it is one of the new varieties that is well worth having.

September Morn (Yohei Haku). We gave this Japanese variety the name of September Morn because, in our opinion, it suits the flowers. It is one of the earliest bloomers, generally blooming the first part of September and continues to bloom until about Christmas time. The flowers vary. are very outstanding and beautiful. form of the flowers usually resemble that of the Chandleri Elegans. The outer petals are large and frequently very beautifully tinted with a baby pink blush. The petaloids are generally creamy yellow which is the nearest of any Camellia to yellow. It is a good grower. Because it is an early bloomer and has some of the most unusual and beautiful white Camellia, in our flowers of any opinion, it will always be rated as one of the finest.

Saifu. This is a dark pink variegated flower with red veins in the petals. The flowers have a small group of yellow stamins in the middle and 5 or 6 rows of large petals that stand out individually. The leaves are small, dark green with heavy veins and the foliage is very dense. These flowers have attracted a great deal of attention from collectors.

Swan. This is a semi-double white with long thin snow-white petals shaped like the Imura and the White Hibiscus. It is a very fast, healthy grower and blooms prolifically which makes it a very desirable Camellia.

Yezo Nishiki. This is a tri-color we imported from Japan and, in our opinion, is the finest of all the tri-colors. Flowers are nearly as large as the Nagasaki. Most of the petals are creped, and the colors which vary from almost solid pink to almost pure white, are unusually pretty shades. It is a strong grower and a beautiful yard plant. The flowers are considerably larger than any other tri-color.

CAMELLIAS

We have many varieties of Camellias that we are not listing because our supply is not large, but if you do not find in the list the ones you desire, it is possible we can supply your needs as we have over 350 varieties in our nursery.

We do not have all sizes in all of the varieties listed, but because of the number of varieties, we do not list them separately.

Our lath-grown plants are well branched but not always budded.

RARE VARIETIES ON OWN ROOTS GROUP 1

Rev. J. Bennett
Mrs. Chas. Cobb
Debutante
H. A. Downing
Duchess of Sutherland
Gigantea
Glen 40
C. M. Hovey

Laurel Leaf
Purple Dawn
William Penn
Pink Star
Empress
Marchioness of
Exeter
Lurie's Favorite

| Priced Each— | Bareroot | В & В |
|------------------------------------|----------|---------|
| 12 to 18 inch, lath | \$2.25 | \$ 2.50 |
| 18 to 24 inch, lath | 3.75 | 4.00 |
| 24 to 30 inch, lath | 6.00 | 6.50 |
| 30 to 36 inch, lath | | 9.00 |
| 2 to 2½ feet, specimen | | 12.50 |
| $2\frac{1}{2}$ to 3 feet, specimen | | 15.00 |
| 3 to 4 feet, specimen | | 20.00 |

RARE VARIETIES ON OWN ROOT GROUP 2

| Alba Plena Fimbriata | Snowdrift | |
|---------------------------------|-----------------|---------|
| Duncan Bell | Il Tremento | |
| Elizabeth Arden Gosho-Guruma | Colletti | |
| Kumasaka | Waterloo (Ethla | ington |
| Nagasaki | White) | |
| Pink Ball | Sweetie Vera | |
| Queen Bessie | Marchioness of | |
| Pride of Houston (Ross) | Salisbury | |
| Priced Each— | Bareroot | B & B |
| 12 to 18 inch, lath | \$1.00 | \$ 1.25 |
| 18 to 24 inch, lath | 1.75 | 2.00 |
| 24 to 30 inch, lath | 2.50 | 3.00 |

24 to 30 inch, lath 2.50 3.00 30 to 36 inch, lath 4.50 2 to $2\frac{1}{2}$ feet, specimen 7.50 $2\frac{1}{2}$ to 3 feet, specimen 10.00 3 to 4 feet, specimen 15.00

CLASS A-1

| Alba Plena | Margharita Caleoni |
|---------------------------------|----------------------|
| Amabillis | Scarlett O'Hara |
| Chandleri Elegans Col. Fiery | Victor Emmanuel |
| Empress of India | Gov. Mouton |
| Fanny Bollis | Rev. John G. Drayton |
| Madame Adele | (Mary E. M.) |
| | |

| Priced Each— | Bareroot | B & B |
|------------------------|--------------|---------|
| 12 to 18 inch, lath | \$.75 | \$ 1.00 |
| 18 to 24 inch, lath | 1.25 | 1.50 |
| 24 to 30 inch, lath | 2.25 | 2.50 |
| 30 to 36 inch, lath | | 3.50 |
| 2 to 2½ feet, specimen | | 6.00 |
| 2½ to 3 feet, specimen | Control date | 8.00 |
| 3 to 4 feet, specimen | | 10.00 |
| 4 to 5 feet, specimen | | 12.50 |

CLASS A

| Apple Blossom | Lady Van Sittart |
|------------------------|--------------------|
| Brilliant | Monarch |
| Caldwell | Old Rose |
| Cameo Pink | Pink Perfection |
| Christine Lee (Malbis) | Prince E. Napoleon |
| Corinne Fonde | Concordia |
| Herme | Professor Sargent |
| Gloria de Nantes | Anna Frost |
| | |

| Priced Each— | Bareroot | B & B |
|------------------------------------|----------|--------|
| 12 to 18 inch, lath | \$.60 | \$.85 |
| 18 to 24 inch, lath | .95 | 1.20 |
| 24 to 30 inch, lath | 1.25 | 1.50 |
| 30 to 36 inch, specimen | | 2.50 |
| 2 to 2½ feet, specimen | | 4.50 |
| $2\frac{1}{2}$ to 3 feet, specimen | | 6.00 |
| 3 to 4 feet, specimen | * | 8.50 |
| 4 to 5 feet, specimen | | 11.00 |
| 5 to 6 feet, specimen | | 13.50 |
| | | |

CLASS B

| Brown's Red | | | | Jarvis Red |
|-------------|----|------------|------------|--------------|
| Elizabeth | | | 4 | Kellingtonia |
| | T. | <i>K</i> . | Variegated | · · |

| Priced Each— | Bareroot | B & B |
|------------------------------------|----------|--------|
| 12 to 18 inch, lath | \$.50 | \$.75 |
| 18 to 24 inch, lath | .65 | .90 |
| 24 to 30 inch, lath | .90 | 1.25 |
| 30 to 36 inch, lath | | 2.75 |
| 2 to 2½ feet, specimen | | 3.75 |
| $2\frac{1}{2}$ to 3 feet, specimen | | 5.00 |
| 3 to 4 feet, specimen | | 7.00 |
| 4 to 5 feet, specimen | | 9.50 |
| 5 to 6 feet, specimen | | 11.00 |

AZALEAS

We have restricted our propagation of Azaleas to the more popular standard varieties.

Kurume Azaleas

| Christmas Cheer | Carmine Prince |
|-----------------|----------------|
| Coral Bells | Salmon Beauty |
| Hinodegiri - | Snow |
| Pink Pearl | Hortensia |

| Price of Kurume Azaleas: | Each | 10 | 100 |
|-----------------------------|------|--------|---------|
| 4 to 6 inch, bed grown | 3 | \$1.10 | \$10.00 |
| 4 to 6 inch, compact budded | .45 | 4.00 | 35.00 |
| 6 to 8 inch, with buds | .60 | 5.50 | 50.00 |
| 8 to 10 inch, with buds | .70 | 6.50 | 60.00 |
| 10 to 12 inch, with buds | .95 | 9.00 | 85.00 |
| 12 to 18 inch, with buds | 1.25 | 12.00 | 110.00 |
| 18 to 24 inch, with buds | 1.65 | 16.00 | 150.00 |

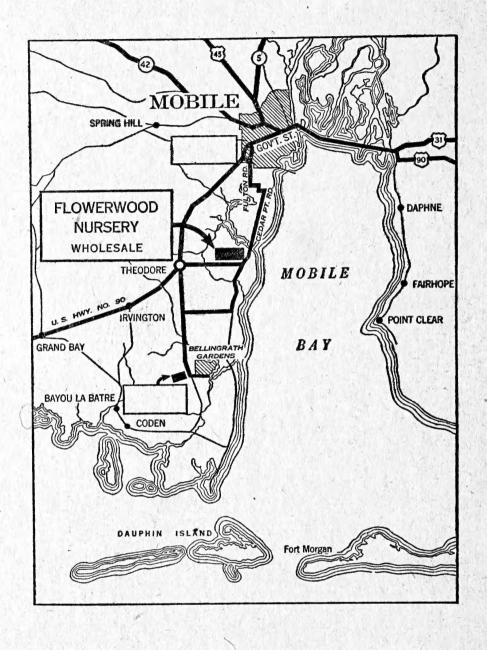
Indica Azaleas

Daphne Salmon Formosa Fisher's Pink Elegans

Pride of Mobile

| Prices of Indica Azaleas— | Each | 10 | 100 |
|---------------------------|------|--------|---------|
| 6 to 8 inch, bed grown | \$ | \$1.10 | \$10.00 |
| 8 to 10 inch, with buds | .40 | 3.50 | 30.00 |
| 10 to 12 inch, with buds | .50 | 4.50 | 40.00 |
| 12 to 18 inch, with buds | .70 | 6.50 | 60.00 |
| 18 to 24 inch, with buds | 1.00 | 9.50 | 90.00 |
| 2 to 3 feet, with buds | 1.65 | 16.00 | 150.00 |

We have a limited supply of other varieties, also some large specimen plants.



From Points South of Mobile, Turn
At Flowerwood Arrow near
Theodore.